

Annual Report

July 2020- June 2021

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This Annual Report, which covers the period from July 1, 2020 to June 30, 2021, has been prepared by the Executive Director of the Cumberland/Salem/Cape May Workforce Development Board - in accordance with the bylaws.

Allison Spinelli, Executive Director of the Cumberland/Salem/Cape May Workforce Development Board, has submitted this report to the Workforce Development Board members and the State Employment and Training Commission (SETC).

All dollar amounts used in this Annual Report are current U.S. dollars. Funds allocated to projects are accounted for at the county levels in tables and text. As a result of rounding, numbers in tables may not add to totals and percentages in figures may not add to 100.



Board Members

Chairman-Bert Lopez Co-Chair- Sherri Stephens Atlantic City Electric Groupe SEB USA

Andrew Bulakowski

Anna Villanueva

Cheryl Golden

Dawn Hunter

Denise Beckson

Donna Groome

Dr. Barbra Gaba

Dr. Frederick Keating

Dr. Kimberly Ayres

Dr. Nancy Hudanich

Edward Geletka

Elizabeth Reed

Erich Florentine

Gary Green

Hugh McCaffery

Jack Swain

Jody Veler

Marva Ferguson

Melanie Ernest

Melissa Niles

Kathleen Lockbaum

Leslie Gimeno

Louis Joyce

Patricia Harrison

Thomas Wysocki

Vicki Clark

Carpenters Local 255

Bridor USA

Cumberland County Division of Social Services

Vineland Chamber of Commerce

Morey's Piers, Beachfront Waterparks & Resorts

Cape May County Department of Human Services

Atlantic Cape May Community College, President

Rowan College Of South Jersey

Cumberland County Improvement Authority

CMCTSD Superintendent

Ocean First Bank

NJDOLWD

Inspira Health Network

Green Technology Contractor, LLC

Southern New Jersey Steel

SCVTS Superintendent

Salem County Inter Agency

DVRS Representative

Salem HSAC & IAC

HSAC

Salem County Board of Social Services

Cape May County Department of Planning

South Jersey Economic Development District

Vineland Housing Authority

Wysocki Electric

Cape May County Chamber of Commerce

CUMBERLAND/SALEM/CAPE MAY WDB PY 2020-2021 WIOA PERFORMANCE MEASURES

WIOA ESTIMATED PERFORMANCE* PERIOD COVERED: JULY 1, 2020 THROUGH JUNE 30, 2021

Overall Pe	erformance
Exceeded	9
Met	4
Not Met	2

ADULT

MEASUREMENT	STANDARD/GOAL	ACTUAL RESULTS	% OF GOAL	RESULTS
Employment Rate Q2	72.6%	72.7%	100.2%	Exceeded
Employment Rate Q4	77.3%	76.6%	99.1%	Met
Credentail Attainment	59.5%	68.6%	115.3%	Exceeded
Skill Gains	40.0%	64.3%	160.7%	Exceeded
Median Earnings	\$6,132.00	\$5,304.83	86.51%	Not Met

DISLOCATED WORKER

MEASUREMENT	STANDARD/GOAL	ACTUAL RESULTS	% OF GOAL	RESULTS
Employment Rate Q2	57.4%	55.6%	96.8%	Met
Employment Rate Q4	65.6%	61.8%	94.2%	Met
Credentail Attainment	67.1%	79.2%	118.1%	Exceeded
Skill Gains	40.0%	60.9%	152.2%	Exceeded
Median Earnings	\$8,255.00	\$7,645.88	92.6%	Met

YOUTH

MEASUREMENT	STANDARD/GOAL	ACTUAL RESULTS	% OF GOAL	RESULTS
Employment Rate Q2	58.7%	59.9%	102.0%	Exceeded
Employment Rate Q4	60.1%	61.0%	101.5%	Exceeded
Credentail Attainment	50.0%	83.3%	166.7%	Exceeded
Skill Gains	42.7%	60.6%	141.9%	Exceeded
Median Earnings	\$2,306.00	\$1,317.20	57.12%	Not Met

The WIOA Title 1 programs performance outcomes are not final nor certfied with the US Department of Labor (USDOL); these outcomes are provided for informational purposes only.

Please note that the USDOL 90 percent threshold for meeting a measure has been applied , as indicated in the about tables.

Performance Levels: Green: Exceeded - greater than 100% of target, Yellow: Met - between 90% *Non-certified outcomes

Program Year Period: July 1, 2020 to June 30, 2021

Prepared: July 2021

PY 2020-21 Financial Status Report

Expenditures represent YTD cash + accruals+ obligations as reported to NJLWD on the official June 2021 Financial Report

WIOA GRANTS		WIOA ADULT		WIOA YOUTH	WI	OA DISLOCATED	T	OTAL WIOA
ADMIN	Staff W&FB	\$ 174,607	\$	211,980	\$	74,138	\$	460,725
	Operating Costs	\$ 21,698	\$	26,119	\$	11,675	\$	59,492
	TOTAL ADMIN EXPENDED YTD	\$ 196,305	\$	238,099	\$	85,813	\$	520,217
PROGRAM	Staff W&FB	\$ 575,714	\$	598,934	\$	273,481	\$	1,448,129
	Operating Costs	\$ 157,602	\$	45,617	\$	44,643	\$	247,862
	Contracts	\$ 476,279	\$	589,936	\$	314,515	\$	1,380,730
	Participant Support	\$ 6,596	\$	1,680	\$	4,763	\$	13,039
	TOTAL PROGRAM EXPENDED YTD	\$ 1,216,191	\$	1,236,167	\$	637,402	\$	3,089,760
	GRAND TOTAL EXPENDED	\$ 1,412,496	\$	1,474,266	\$	723,215	\$	3,609,977
	BUDGET	\$ 2,434,237	\$	2,533,640	\$	1,022,339	\$	5,990,216
	% EXPENDED YTD	58.03%	AN.	58.19%		70.74%	Kik	60.26%
	AVAILABLE BALANCE	\$ 1,021,741	\$	1,059,374	\$	299,124	\$	2,380,239

WFNJ GRANTS		1	WFNJ TANF		WFNJ GA/SNAP		TC	TAL WFNJ
ADMIN	Staff W&FB	\$	127,309	\$	64,837		\$	192,146
	Operating Costs	\$	44,609	\$	47,515		\$	92,124
3	TOTAL ADMIN EXPENDED YTD	\$	171,918	\$	112,352	\$ -	\$	284,270
PROGRAM	Work Subsidies	\$	=	\$	1.5		\$	V#.N
	Education & Training	\$	232,755	\$	180,212		\$	412,967
	CAVP	\$		\$			\$	-
	Other Work Activities	\$	287,909	\$	196,187		\$	484,096
	Case Management	\$	485,059	\$	298,496		\$	783,555
	Needs Based Work Supports	\$	43,562	\$	37,288		\$	80,850
	Work Verification	\$	-	\$			\$	
	On-The-Job Training (OJT)	\$		\$			\$	-
	TOTAL PROGRAM EXPENDED YTD	\$	1,049,285	\$	712,183	\$	\$	1,761,468
	GRAND TOTAL EXPENDED	\$	1,221,203	\$	824,535	\$	\$	2,045,738
	BUDGET	\$	1,476,678	\$	973,583		\$	2,450,261
	% EXPENDED YTD		82.70%	W	84.69%	0.00%	VIII	83.49%
021-012-2000-2000-200	AVAILABLE BALANCE	\$	255,475	\$	149,048	\$ -	\$	404,523

MISCELLANEOUS GRANTS	WLL	COV	/ID-19 CRF		TOT	AL OTHER
TOTAL EXPENDED YTD	\$ 59,260	\$	64,649 \$		\$	123,909
BUDGET	\$ 81,000	\$	64,649 \$	-	\$	145,649
% EXPENDED YTD	73.16%		0.00%	0.00%	5.0	85.07%
AVAILABLE BALANCE	\$ 21,740	\$	- \$		\$	21,740

ALL NJLWD 2018-19 GRANTS	TOTAL
TOTAL EXPENDED YTD	\$ 5,779,624
BUDGET	\$ 8,586,126
% EXPENDED YTD	67.31%
AVAILABLE BALANCE	\$ 2,806,502

NOTES:

- (1) WIOA funds must be 80% expended or obligated by 6/30/21.
- (2) WFNJ funds must be 100% expended/obligated by 6/30/21. All obligations must be liquidated by 12/31/21. (3) Expentiture extension received for WLL must be obligated by 8/30/21 and fully expended by 9/30/21.

PY 2020-21 WDB EVALUATION REPORT EXPANDING OUTREACH & RECRUITMENT SERVICES

Prepared by: Allison Spinelli, Executive Director

The COVID-19 pandemic created a variety of challenges for the local area during the program year. Among the most impactful was the lack of access to people due to our limited in-person services. Social distance protocols limited the capacity for many services that were historically offered in a walk-in manner in our facilities. These protocols were also implemented in the work sites that have been used for work experience placement. The Workforce Development Board conducted an evaluation of the effect of enrollment levels for various programs to determine the need to modify our outreach and recruitment procedures. The focus of this evaluation covered a review youth program participant and work experience work site recruitment.

To begin this process, the Workforce Development Board (WDB) lead discussions with youth program providers and other partners at each of the quarterly Youth Council meetings. Through theses discussions, the WDB was able to track and record challenges and successes in the recruitment of youth participants and work sites. While the enrollments increased slightly as the program year progressed, the average enrollment level the of the local area youth providers was less than 25% of the contracted level of service. The challenges with worksite recruitment did not improve during the program year with several providers not begin successful in identifying any work sites for work experience services.

As a result of this evaluation, the local area created two pilot programs to assist the youth providers with recruitment. A performance-based program was developed to focus exclusively on the recruitment of youth program participants. The provider of this program is responsible to conduct outreach services and connect recruited youth to our Youth Program staff for placement in an appropriate youth program. The Youth Recruitment program is intended to supplement the recruitment efforts of the youth providers and extend the outreach efforts for our youth program services.

A second pilot program was designed to focus on the recruitment of work experience work sites for youth placement. This performance-based program identifies work experience opportunities in various agencies and industry sectors based on the results of the individual service strategies of the youth participants. This program also supplements the efforts of our youth providers and expands outreach and engagement of the work site partner agencies.

The efforts of these two programs will be reviewed at the end of their contracts to determine their effectiveness in increasing outreach and recruitment. If proven successful, this program model can be expanded to include other services and populations.

This evaluation was completed by WDB staff with input from WDB members, the Youth Council and other One-Stop Partner agencies. The resulting report was presented to the WDB at the July 2021 WDB meeting.

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